

Frequently Asked Questions (FAQ's) for BAA 05-023

13 Jan 2006

Questions # 1 - 8 can be found on the first link to FAQ's

Questions # 9 - 12 can be found on the second link to FAQ's

Questions # 13 - 16 can be found on the third link to FAQ's

17. If possible, I would like to meet with the technical evaluator(s) to ask a number of technical questions about the program and how our technology fits. Is it possible that we meet to discuss my technical questions?

A17: As stated in BAA 05-023, questions of a technical nature should be sent via e-mail to the point of contact listed on page 11. The answers to technical questions will be posted under Frequently Asked Questions (FAQ's) links.

18. I would like to request a debriefing on our white paper. Is this possible?

A18: Debriefs can be requested after awards are announced. Separate meetings with technical evaluators to provide feedback will not be permitted.

19. In my white paper evaluation the technical evaluator(s) provided the title, name and contact information for a white paper that the evaluators believe may be related. Is the evaluation panel implying that the proposals should be combined into one joint proposal or does the panel want the proposals to be coordinated so there is less chance for overlap? Also, would a joint proposal be stronger and increase its funding potential?

A19: It is a business decision regarding whether an offeror and any potential collaborators submit a joint proposal or coordinated separate proposals. Please also note that under BAA 05-023, Section IV, paragraph 3 "No other information from an offeror will be disclosed to any other offeror. Offerors so notified are encouraged, but not required to share information and collaborate in the preparation of a full proposal." No additional information can be provided regarding the funding potential.

20. Given that we are encouraged to seek out synergies and other leveraging opportunities among related proposals, if what was originally submitted as separate white papers were to be consolidated into a single full proposal (presumably broader than a single white paper but more cost-efficient than the sum of the parts), would funding levels above \$5,000,000/year be considered? In other words, may we rest assured that cost proposals of collaborations or

consolidations of two or more white papers "will" be considered without prejudice as to the \$5,000,000/year cap?

A20: BAA 05-023 states the desired funding range as: "Yearly Funding: \$250,000/year to a maximum award of \$5,000,000/year. However, lower and higher cost proposals may be considered. Most awards will be less than \$5,000,000/year. There will be no Option Years." Please also note the following paragraph: "ONR anticipates that approximately \$25,000,000 per year will be available to fund work proposed under this BAA. Proposals for less than the maximum dollar award are generally preferred, and it is possible that few or no awards may be made near or above the maximum funding level. Only an exceptionally important, highly-integrated effort with great transition potential would qualify for an award at the maximum level."